



The European Azerbaijan Society Business Forum Brussels

Azerbaijan through the Eyes of International Investors

*Diamant Conference & Business Centre
Brussels, Wednesday, 14th of October 2015*

The EIB and its business model provide Value Added

- **Bank of the European Union**
- **Triple-A institution** transferring the financial advantage to projects complying with EU policies
- **EU policy-driven institution focussing** projects matching both national and EU priorities
- **Long experience** (since 1963) of working with partner countries
- **EIB Quality Label:** in-house technical expertise (technical, economical, financial, environmental) helps to ensure and disseminate best practices



EIB external lending mandates:

Pre-accession countries:

- Candidate countries - Turkey and Former Yugoslavian Republic of Macedonia
- Potential candidate countries - Western Balkans

European Neighbourhood:

- **Eastern Europe, Southern Caucasus and Russia**
- Mediterranean Neighbourhood

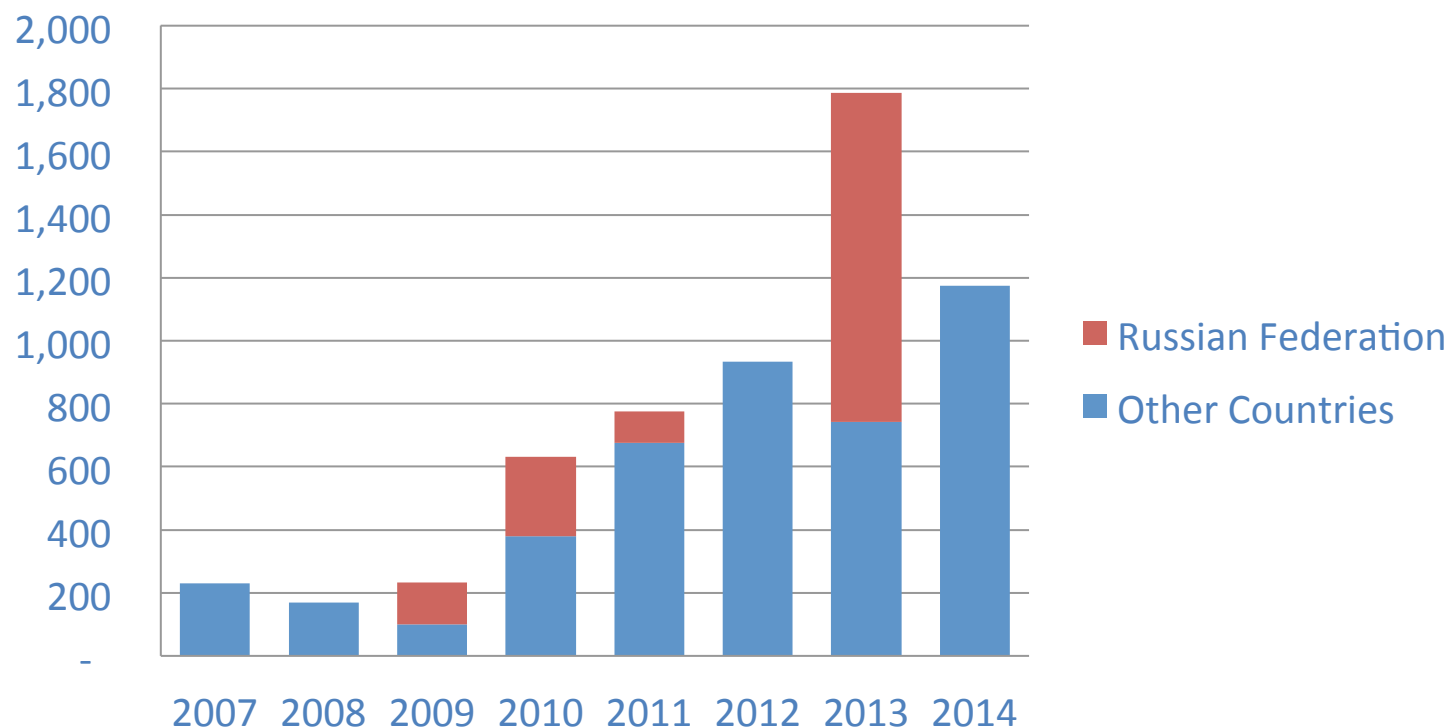
Development:

- Africa, Pacific and Caribbean South Africa
- Asia and Latin America
- Central Asia

Eastern Europe, Southern Caucasus and Russia



EAST: Total signatures 2007 - 2014 (EURm)



Criteria

Projects financed by the Bank must be:

- economically justified
- technically viable
- financially self-supporting and
- environmentally sound
- appropriate procurement procedures are required



Three high level objectives:

- Private sector development, in particular support to SMEs
- Development of social and economic infrastructure
- Climate change mitigation and adaptation (renewable energy, energy efficiency, and sustainable transport, ...)



Framework Agreement

Signed on 29 August 2013

Ratified on 22 October 2013

Entered into Force on 15 January 2014

Contracts signed

Accessbank Azerbaijan Loan for SMEs

Signature date: 7 November 2014

EIB loan amount: EUR 25m

International Bank of Azerbaijan Loan for SMEs and Mid-Caps

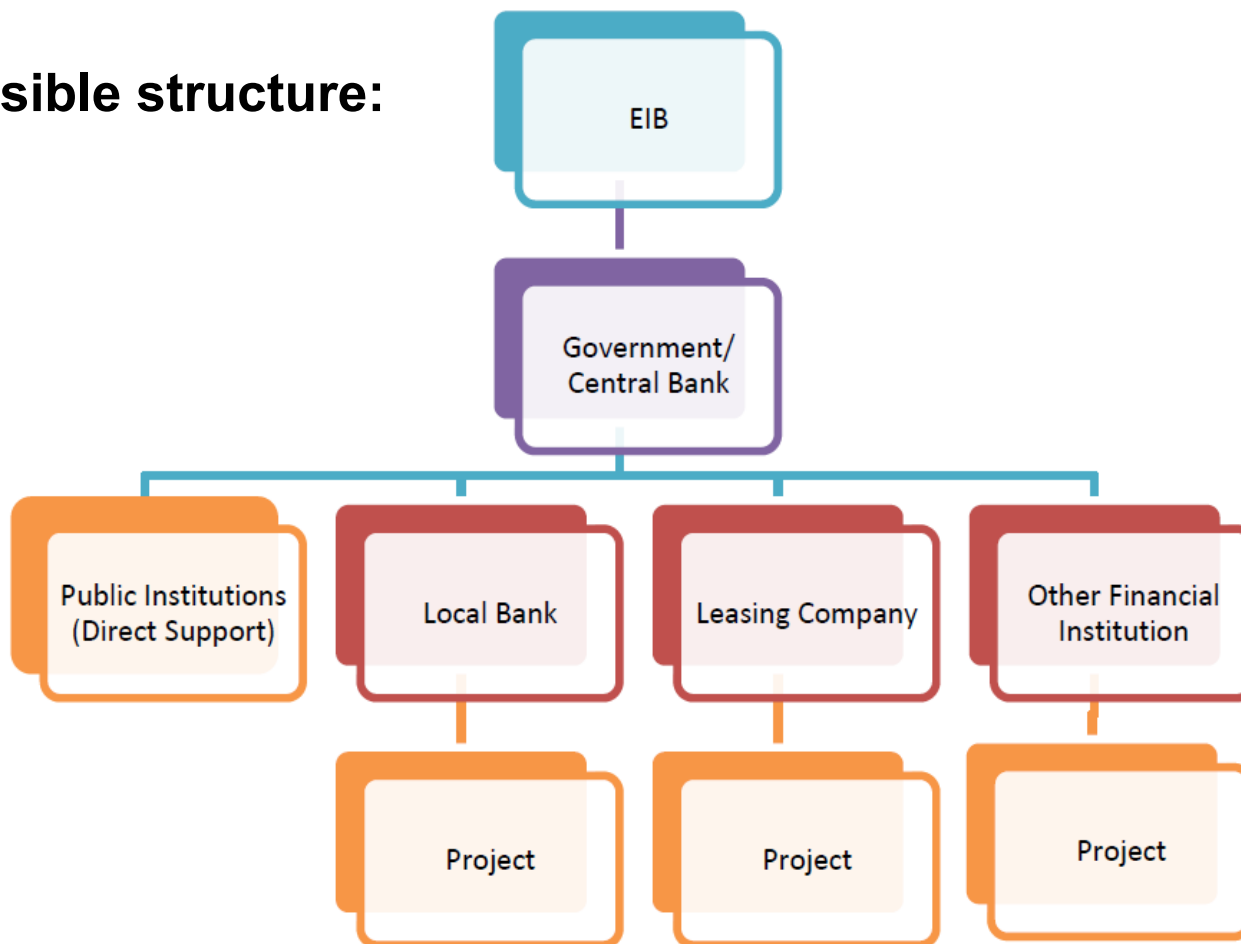
Signature date: 16 September 2015

EIB loan amount: EUR 50m



- Supporting rural economic development, food security and resource efficiency

Possible structure:



Financing Agricultural Value Chains

- Supporting rural economic development, food security and resource efficiency

What sections of a value chain could be eligible for funding ?

All participants in the value chain:

- Private and public enterprises along the value chain:
 - producers, logistics, processing, packaging, wholesale and retail, etc.
- Ministries and other public institutions;
- Universities and Colleges, Laboratories;
- Food safety and quality control bodies, public or private.

Financing Agricultural Value Chains

- Supporting rural economic development, food security and resource efficiency

What can be funded ?

- Purchase, renovation or expansion of assets (e.g. equipment, machinery, buildings), other than land;
- Development or rehabilitation of natural assets (e.g. plantations, orchards, vineyards, forests);
- Investment in intangible assets, such as:
 - Development, planning and financing costs during the construction phase;
 - R&D expenses;
- Permanent working capital (with certain conditions).

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